

24 July, 2025

**Procedure No. 25008152**

**Goods: Steel Pipes**

Please see below EAPC clarifications and replies to questions and comments received from potential participants:

EAPC replies and clarifications below become an integral part of this Tender and will force the bidders.

**EAPC Replies**

	Question	Reply
1.	<p>The arguments presented by Dorin for disqualifying the supplier are illogical, and therefore we are considering submitting a request to disqualify the tender in question. The factory we are working with is Italian, and its certifications are for piping manufactured in Italy — not in China or South Korea. Claiming that a factory which presents the required certifications might deceive and manufacture in China is an argument that holds no water.</p> <p>We would like to understand why we were not approved.</p> <p>We request that the arguments provided be factual and not theoretical, or alternatively, that we be approved to participate in the tender.</p> <p>Your prompt response will be appreciated.</p>	<p>In order to approve any other manufacturer which is not approved in the Tender, EAPC Engineering Department must examine it and its Goods thoroughly according to its professional discretion. Since such examination can take considerable time, it cannot be done in an ongoing Tender. Your previous request was not approved by EAPC Engineering Department since you did not provide necessary documentation.</p> <p>If you are interested to continue this examination, you can apply to Eng. Dorin Petculescu via email: <a href="mailto:dorin@eapc.co.il">dorin@eapc.co.il</a> and follow his instructions.</p>

2.	<p>The 42" Pipes in this tender are required to be for "sour service".</p> <p>Like the previous time the approved manufacturer is not able to offer for the 42" pipes with "sour service".</p> <p>We request you to exclude request as we can only offer <u>without</u> this requirement.</p>	<p>Not approved. The quote should be according to the Technical Specification.</p>
3.	<p>██████ represents an experience European steel pipes manufacturer, that is not listed among the listed suppliers. This manufacturer more than meets the requirement of supplying pipes valued over €500,000 in OECD countries. However, all documents for signature are requiring one of the listed suppliers. We were unable to find how a "non-listed" supplier with relevant experience and qualifications should be able to describe their experience ecc. Please advise if/how a "non-listed" supplier may be able to submit a proposal. Alternatively, if the tender is to a "closed list" only - how may our supplier be added to the list?</p> <p>We believe that allowing qualifying European suppliers to participate in the tender, and expanding the supplier base available to EAPC, would be in the company's interest.</p>	<p>In order to approve any other manufacturer, EAPC Engineering Department must examine the manufacturer and its Goods thoroughly according to its professional discretion. Since such examination can take considerable time, it cannot be done in an ongoing Tender. If you are interested to start this examination, you can apply to Eng. Dorin Petculescu via email: <a href="mailto:dorin@eapc.co.il">dorin@eapc.co.il</a></p>